



# VSJF Market Development Model

## ASSESSMENT QUESTIONS

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### RESEARCH

1. What are the feedstock production research questions?
2. What are the feedstock logistics research questions?
3. What are the production research questions?
4. What are the distribution research questions?
5. What are the end user research questions?

### TECHNOLOGY / INFRASTRUCTURE

6. What are the technology / infrastructure needs for feedstock production?
7. What are the technology / infrastructure needs for feedstock logistics?
8. What are the technology / infrastructure needs for production?
9. What are the technology / infrastructure needs for distribution?
10. What are the technology / infrastructure needs for end users?

### FINANCING

11. What are the financing needs for feedstock production?
12. What are the financing needs for feedstock logistics?
13. What are the financing needs for production?
14. What are the financing needs for distribution?
15. What are the financing needs for end users?

### TECHNICAL ASSISTANCE

16. What are the technical assistance needs for feedstock production?
17. What are the technical assistance needs for feedstock logistics?
18. What are the technical assistance needs for production?
19. What are the technical assistance needs for distribution?
20. What are the technical assistance needs for end users?

### NETWORK DEVELOPMENT

21. What are the network development needs for feedstock production?
22. What are the network development needs for feedstock logistics?
23. What are the network development needs for production?
24. What are the network development needs for distribution?
25. What are the network development needs for end users?

### EDUCATION and OUTREACH

26. What are the education and outreach needs for feedstock production?
27. What are the education and outreach needs for feedstock logistics?
28. What are the education and outreach needs for production?
29. What are the education and outreach needs for distribution?
30. What are the education and outreach needs for end users?

### **WORKFORCE DEVELOPMENT**

31. What are the workforce development needs for feedstock production?
32. What are the workforce development needs for feedstock logistics?
33. What are the workforce development needs for production?
34. What are the workforce development needs for distribution?
35. What are the workforce development needs for end users?

### **SALES and DISTRIBUTION**

36. What are the sales and distribution needs for feedstock production?
37. What are the sales and distribution needs for feedstock logistics?
38. What are the sales and distribution needs for production?
39. What are the sales and distribution needs for distribution?
40. What are the sales and distribution needs for end users?

### **REGULATORY / PUBLIC POLICY**

41. What are the regulatory / public policy needs for feedstock production?
42. What are the regulatory / public policy needs for feedstock logistics?
43. What are the regulatory / public policy needs for production?
44. What are the regulatory / public policy needs for distribution?
45. What are the regulatory / public policy needs for end users?

### **CROSS-CUTTING ISSUES**

What are the cross-cutting issues that apply across the supply chain?