

## **Food and Agricultural Business Consultant Inventory**

### **A. CONTACT INFO:**

Name of Consultant: \_\_\_\_\_

Business Name (if different): \_\_\_\_\_

Street address: \_\_\_\_\_

Town: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Years of Experience Consulting: \_\_\_\_\_ w/ Value-added ag businesses: \_\_\_\_\_

### **B. AVAILABILITY AND INTEREST**

Are you interested in being engaged to work with value-added agricultural clients?  Yes  No

Preferred working arrangement(s):

Deep assistance with 1-3 clients     4-8 projects at one time     9 or more projects at once

Typical engagement:

<\$3,000     \$3,000-\$8,500     \$9,000-\$15,000     \$15,000-\$30,000     >\$30,000

Preferred Contracting Arrangements:

Fee per task     Hourly Rate – Amount: \_\_\_\_\_     Daily Rate – Amount: \_\_\_\_\_

Are your rates negotiable?     Yes     No

Typical lead time to availability: \_\_\_\_\_

### **C. TYPES OF EXPERTISE (Check all that apply)**

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Business Planning  | <input type="checkbox"/> Preparing private placement memos | <input type="checkbox"/> \            @              |
| <input type="checkbox"/> Lean Manufacturing   | <input type="checkbox"/> Food Processing                   | <input type="checkbox"/> Operations                  |
| <input type="checkbox"/> Marketing  | <input type="checkbox"/> Distribution                      | <input type="checkbox"/> Bookkeeping & Financial Mgt |
| <input type="checkbox"/> New Product Development                                    | <input type="checkbox"/> Food Safety/HACCP                 | <input type="checkbox"/> Meat Processing             |
| <input type="checkbox"/> Human Resources  | <input type="checkbox"/> Customer relationship management  | <input type="checkbox"/> Agri-tourism                |
| <input type="checkbox"/> Info Technology  | <input type="checkbox"/> Production line layout            | <input type="checkbox"/> @            h              |
| <input type="checkbox"/> Feasibility Studies  | <input type="checkbox"/> On-farm production                | <input type="checkbox"/> Retail Merchandising        |
| <input type="checkbox"/> Local Procurement  | <input type="checkbox"/> Site Permitting & Development     | <input type="checkbox"/> Regulatory assistance       |
| <input type="checkbox"/> Raising money and Access to Capital (check all that apply) |  |  |

Equity     Debt     Grants     SBIR     Other: \_\_\_\_\_

Other (Please describe briefly): \_\_\_\_\_

**D. TRAINING AND CERTIFICATION**

Educational degrees: \_\_\_\_\_

Additional Training: \_\_\_\_\_

Certifications: \_\_\_\_\_

Would you be interested in additional training?

Yes  No

If yes, in what areas: \_\_\_\_\_

**E. REFERENCES**

Business Name and location	Description of Services Provided	Contact Info – Name, Phone, e-mail

Anything else we should know about you? \_\_\_\_\_

Please attach your standard bio, CV, resume or statement of qualifications.